## W.A.S.C.O. Phispec



ISSUE NO. 44

SEPTEMBER/OCTOBER/NOVEMBER 1992

WELCOME TO ALL NEW STAFF JOINING THE W.A. SALVAGE TEAM.

ALL STORES ARE TRADING WELL AT NEAR TO BUDGET LEVELS AND GOOD INCREASES ON LAST YEAR'S SALES HAVE BEEN ACHIEVED FOR THE MOST PART, DESPITE ONE OF THE WETTEST WINTERS ON RECORD!

STORES MERCHANDISING AND DISPLAYS ARE EXCELLENT AND MOST STORES ARE UP TO DATE WITH STOCK. STOCK IS CONTINUING TO ROLL IN AND WILL INCLUDE SOME CHRISTMAS STOCK.

KEEP UP THE GOOD EFFORTS.

THANKS.

MIKE BROADBENT

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By now all staff will be aware and perhaps involved with the extra activities concerning the external appearance of all our stores.

Garden beds are being re-vitalized, new plants and shrubs have been planted, trees lopped, lawns and edges cut.

Reticulation is to be installed, driveways and concrete kerbing repaired, and advertising signage re-painted. All staff should be aware of the need to constantly upgrade both internal and external appearances.

Have pride in your place of employment, pick up and bin drink cans, cigarette packs, etc, dropped by thoughtless customers. Don't walk past a shopping trolley left in the carpark, return to the store for future customer use.

Your store management team is fully supportive of this housekeeping drive and are committed to it's continued implementation.

Please play your part in this area to help W.A. Salvage continue to be market leaders.

KEN ALDEN

## HOUSEKEEPING

Over the past several months the standard of housekeeping at all stores has been commendable.

The slowing down of Overseas stock, combined with a severe winter season and subsequent reduced customer numbers has enable this to occur.

However with the advent of spring, improved trading conditions are sure to prevail, coupled to big shipments arriving of new and exciting stock, our stores will once again begin to hum.

It is very important that during this period and up to Christmas that we strive to maintain the high standards of housekeeping currently enjoyed.

Extra sales can obviously be achieved if our customers buy from well stocked and priced merchandise, walk through uncluttered aisle ways and receive good customer service.

KEN ALDEN

S ARE UP TO DATE WITH STOCK. STOCK IS CONTI

## BABY BOOMERS

On Saturday, 3rd October 1992, Glenn & Trina Boyle (WASCO Spearwood) celebrated the arrival of their daughter Molly Marilyn at the Woodside Maternity Hospital. Molly weighed in at 8lb 3oz.



CONGRATULATIONS ALSO GO TO KEITH & PENNY ELLIS (WASCO'S ADVERTISING AGENT). THEY ARE THE PROUD PARENTS OF A BABY BOY, HARLEY CLIFFORD BORN ON THURSDAY, 8TH OCTOBER 1992 AT THE SOUTH PERTH COMMUNITY HOSPITAL. HARLEY WEIGHED IN AT 7LB 70Z.

CONGRATULATIONS & BEST WISHES!!!

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Just a reminder there is a Quiz Night being held on Wednesday, 28th October 1992, at the Manning Hotel. Great prizes to be won. Tickets are just \$5.00 per head and are available now from Steve Gibson.

Entintar	tromant_
(B)	WA Salvage Social Club
3/	SG/nt.
	9th September 1992
	ALL STAFF
a Vill	SOCIAL CLUB CHRISTMAS FUNCTION
	The Annual Social Club Christmas Function has come around again The function will be along the similar lines to last year's which proved to be very successful.
2	The night will start with pre-dinner drinks followed by a Buffe Meal. Beer, Wine and Soft Drinks are included as is the D.J.
) Petit	WHERE: Melville Civic Centre Almondbury Road ARDROSS
	WHEN: Saturday, 28th November 1992
	TIME: 7.30 p.m. till late.
	COST: Members and Partners \$ 5.00 Per Head Non-Members \$35.00 Per Head
	See you there!!!
und	STEVE GIBSON PRESIDENT
	P.S. Discount Guide Books are still available from Administration at \$2.00 per book.
0	PLEASE FILL OUT AND RETURN TO ADMIN BY FRIDAY, 6TH NOVEMBER 1992
12	BRANCH: MEMBER:
	NAME:
	NON-MEMBER:
	Strong at one stiff Fuench Standing \$
Calab	ration
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Our Safety Record is appalling! Do you know that our accident rate is twice that of Bunnings?

Although the awareness of the need to improve in this area is supported we still have a long way to go. The constant hustle and bustle of everyday WASCO business may encourage some of you to be a little careless in your desire to get the job done. However please be mindful of the fact.

"YOUR MANAGER NEEDS YOU AT WORK" NOT OFF WITH CUTS, BRUISES AND BLACK EYES.

Should you have any suggestions or ideas on how we can improve our Safety Record, please let your Manager know.

KEN ALDEN

The night will plant with prephense drinks followed by a Buffe Newl. Beer, Wine and Soft Drinks are included as is the D.J.

#### TO ALL EMPLOYEES

Due to increased competition and a keen desire to remain in business, we find it necessary to institute a new policy—

#### EFFECTIVE IMMEDIATELY

We are asking that somewhere between starting and quitting time and without infringing too much on the time usually devoted to lunch period, coffee breaks, rest periods, story telling, ticket selling, vacation planning, and the rehashing of yesterday's TV programs, that each employee endeavor to find some time that can be set aside and known as the "WORK BREAK."

To some, this may seem a radical innovation, but we honestly believe the idea has great possibilities. It can conceivably be an aid to steady employment and it might also be a means of assuring regular pay.

While the adoption of the Work Break Plan is not compulsory, it is hoped that each employee will find enough time to give the plan a fair trial.

SICK LEAVE RECORD!

THIS IS ALSO MORE THAN TWICE THAT OF BUNNINGS.

OBVIOUSLY SEVERE SICKNESS DOES NOT ALLOW YOU TO ATTEND WORK, BUT MINOR AILMENTS SHOULD NOT APPLY.

REMEMBER AGAIN, YOU ARE NEEDED AT WORK, YOU ARE AN IMPORTANT MEMBER OF THE TEAM!!!

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The Management

Accept an occasional slip.
No one is perfect, so don't let a setback discourage you. Remember, no matter how far you've come, you've accomplished a great deal.



#### WASCO SOCIAL CLUB

THE W.A. SALVAGE SOCIAL CLUB HELD A MEETING ON WEDNESDAY, 26TH AUGUST 1992 TO FINALIZE THE ARRANGE-MENTS FOR THE CHRISTMAS FUNCTION.

THIS YEAR'S CHRISTMAS FUNCTION WILL BE HELD AT THE "MELVILLE CIVIC CENTRE" ON SATURDAY, 28TH NOVEMBER 1992.

WE HAVE ALSO ORGANIZED ANOTHER QUIZ NIGHT WHICH WILL BE HELD AT THE MANNING HOTEL ON WEDNESDAY, 28TH OCTOBER 1992. THE QUIZ NIGHT WILL FOLLOW THE SAME FORMAT AS THE LAST ONE, WHICH PROVED TO BE A LOT OF FUN!

IF YOU ARE NOT A SOCIAL CLUB MEMBER AND ARE CONSIDERING JOINING, YOU CAN BACK DATE YOUR CONTRIBUTIONS TO THE PAY FORTNIGHT ENDING 20TH AUGUST 1992 AND GET INTO THE CHRISTMAS FUNCTION AT THE SUBSIDIZED SOCIAL CLUB PRICE.

STEVE GIBSON

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#### CREATIVITY TEST

#### HOW CREATIVE ARE THE PEOPLE IN YOUR COMPANY?

This test does not measure your intelligence, your fluency with words and certainly not your mathematical ability. It will, however, give you some gauge of your mental flexibility and creativity.

Instructions: Each question below contains the initials of words that will make it correct. Find the missing words.

> Example: 16 = O in the P Answer: Ounces in the Pound

26 = Losthe A Letters 1. 61-00 approximately = 7-

1001 = AN

12 = Softhe Z 5.gm 4.

54 = Cina P (with J's)

9 = Pinthess Planets John System

88 = PK Piano Keys

American Flog 13 = Son the AF Stars

18 = HonaGC

90 = DinaRA Degrees Right Angle

12. 200 = \$ for P G in M

GUESS WHO ?????????

A COUPLE OF GUYS FROM THE MIDLAND BRANCH (NOT MENTIONING ANY NAMES) RECENTLY ATTENDED A TRAINING COURSE AT WASCO CANNINGTON.

WHEN ASKED IF THEY NEEDED DIRECTIONS ANSWERED, THEY KNEW THEY WAY.

AS IT TURNS OUT THEY ENDED UP IN LESMURDIE (YOU KNOW WHO YOU ARE!) GOOD ON YOU GUYS!!!

% % % % % % % % % % %

 Make your goals specific and measurable. Set your goals and then 32 = DF at which WF Degress Foreshiet wenter lay out the specific steps necessary to Frezzes reach them. Make each step achievable but don't be afraid to readjust your goals if they are too restrictive.

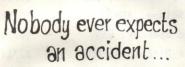
### STAFF ON LEAVE

Peter Everett, OPK	28/8 - 19/9
Andrew Radford, WAN	31/8 - 15/9
Kellee Harmsworth, BEL	4/9 - 28/9
Carol Davies, WAN	7/9 - 21/9
Wilma Gardner, MID	7/9 - 2/10
Priscilla Jenkins, OPK	12/9 - 3/10
Joanne Goldsborough, SWD	15/9 - 26/9
John Freeman, BUN	18/9 - 26/9
Phil Smith, WAN	19/9 - 22/9
Janette Coombs, CAN	21/9 - 28/9
Warren Orr, OPK	21/9 - 30/9
Dianne Frew, CAN	22/9 - 26/9
Dawn Elliott, ADMIN	25/9 - 1/10
Jim McArdle, CAN	26/9 - 10/10
Nathan Behrend, BUN	28/9 - 9/10
Tonia Milovanovic, SWD	28/9 - 13/10
Glenn Boyle, SWD	28/9 - 17/10
Paul Duffey, WAN	29/9 - 5/10
Karen Luck, SWD	29/9 - 10/10
Nicole Seaton, MOR	29/9 - 12/10
Irene Brophy, BAL	29/9 - 13/10
Paul Williams, WAN	30/9 - 14/10
Susan O'Donoghue, CAN	5/10 - 19/10



Paul Adams, CAN	9/10 - 26/10
Domenic Spadaccini, MOR	9/10 - 31/10
Jill Lundy, SWD	11/10 - 15/10
Mario Tepass, MID	12/10 - 24/10
Warren Hogg, BEL	13/10 - 16/10
David Pitson, SWD	13/10 - 23/10
George Person, ADMIN	19/10 - 31/10
Doug Hill, MID	19/10 - 31/10
Peter Rupe, MAL	24/10 - 7/11
Kathleen Crossley, OPK	26/10 - 6/11
Nick Olszewski, WHSE	26/10 - 20/11
Andrew John, BUN	2/11 - 14/11
Bob Coe, MID	2/11 - 16/11
Pam Dickens, BEL	7/11 - 5/12
Sue Cooper, MAL	7/11 - 21/11

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.. WATCH OUT!

FOR SALE \$\$\$\$\$\$\$\$

SOLID PINE, SINGLE BED WITH TRUNDLE NON-ALLERGENIC MATTRESS. 9 MONTHS OLD, \$120.00. CONTACT DEBBIE CRAEN AT WASCO BELMONT.

# STAFFAYS

Justin Collopy, CAN	2/9
Brad Wheeler, CAN	2/9
Neil Broughton, ADMIN	3/9
Craig Cooper, OPK	6/9
Maree Samiotis, OPK	6/9
Andrew Harris, MAL	7/9
Clayton House, SWD	8/9
Curtis Joyce, BAL	9/9
Craig Eccles, BAL	10/9
Maxine Edwards, ADMIN	10/9
Geoff Crook, BAL	13/9



	Sean Venn, BAL	17/9	Jane Stinson, CAN	26/10
	Greg Hinks, BEL	19/9	Craig Smith, WAN	27/10
	John Freeman, BUN	20/9	Shane Smith, OPK	30/10
	David Williams, BAL	20/9	01/01 - 26/9 / NAC	
	Mick Anderson, MAL	21/9	Timothy Freeman, BUN	1/11
*	Paul Monger, SWD	22/9	Nick Olszewski, WHSE	1/11
	Peter Rupe, MAL	23/9	Bradley Prior, BUN	2/11
	Debbie Craen, BEL	27/9	Jim Strike, MID	2/11
	Dianne Frew, CAN	27/9	Kathleen Crossley, OPK	3/11
	Geoff Morris, MAL	29/9	Paul Farmer, BEL	3/11
			Ivan Merrill, ADMIN	3/11
	Mario Tepass, MID	2/10	Damien Slee, MID	9/11
	Tanya Sorrell, SWD	4/10	Kellee Harmsworth, BEL	10/11
	Tonia Milovanovic, SWD	7/10	Janine Cole, BUN	11/11
	Nathan Behrend, BUN	10/10	Stephen Connolly, BUN	11/11
	Mathew Goff, MOR	10/10	Tracey Forknall, BAL	14/11
	Sean Greatbatch, CAN	10/10	Bev Nelson, ADMIN	20/11
*	Claire Gray, OPK	15/10	David Spencer, WAN	21/11
	Carol Davies, WAN	19/10	Clair Nicholson, MOR	22/11
*	Sarah McEvoy, CAN	20/10	Warren Orr, OPK	22/11
	Neil Broadbent, BEL	21/10	Bruce Daurat, MOR	25/11
	Tanya Lee Sorensen, BAL	21/10	Bev Jez, SWD	25/11

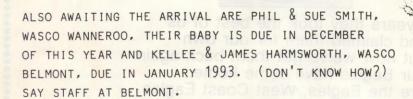
\* Craig, Paul, Claire, Sarah & Craig are all celebrating turning 21 this Birthday.

CONGRATULATIONS !!!

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## EXPECTANT PARENTS

THE BALCATTA BOYS SURE HAVE BEEN
BUSY! MALCOM & VICKI MITCHELL,
ROD & LALLINE CROSS, MARK ROGERS
& FIANCE HELEN CLARK ARE ALL
EXPECTING THEIR LITTLE BUNDLE OF
JOY IN THE MONTH OF OCTOBER THIS YEAR.



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Bob & Lorraine McKay, SWD	3/9
Steve & Lynne Masnyk, CAN	10/9
Wilma & Geoff Gardner, MID	15/9
Kellee & James Harmsworth, BEL	21/9
Mick & Deidre Anderson, MAL	27/9
Julie & Stephen Read, MOR	29/9
Pam & Brian Young, OPK	29/9
Debbie & Robert Craen, BEL	30/9

Pam & Steve Styles, WAN	6/10	
Sandra & Mario Lazzaro, ADMIN	7/10	*******
Kevin & Jennifer Rodrigues, CAN	9/10	* STAFF *
George & Emily Person, ADMIN	16/10	
Wendy & Alan Prior, BUN	5/11	* ANNIVERSARIES*
Annette & Tony Simpson, MID	6/11	*****
George & Marilyn Claridge, MOR	7/11	
Steve & Cath Gibson, ADMIN	17/11	

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Is there anyone out there interested in Basketball? If so contact Craig Cooper at WASCO Osborne Park, as he is looking to organize a W.A. Salvage Basketball Team.