

Retailing

Alco flagship store, Leach Highway, Melville.



Extensive range of products in Alco's Melville store.



One of the Alco soil and garden centres.



Sheet material section of WA Salvage Cannington store.

WA Salvage head office and store in Leederville.



Alco transportable mining office on pre-stressed concrete slab.



Downgrade sheet metal in WA Salvage store.

HANDYMAN STORES

The Alco Handyman stores service the home owner market through five metropolitan and one country store. The Alco merchandising philosophy is to stock a full range of timber, hardware and building materials which can be used in or around the home. With an extensive inventory, the stores are stocked with merchandise from major Australian and overseas manufacturers. Rising costs of the services of tradesmen combined with increased leisure time for the consumer, has led to a continually expanding trend to do-it-yourself activities among home owners and Alco is ideally equipped to satisfy this demand. All significant products and product groups are stocked in breadth and depth. Pricing is maintained at a level which is competitive and represents value for money. The Groups stores provide an outstanding outlet for all new products and services in the area of home building and home improvements.

ALCO SOILS & GARDEN

On July 1st the management of the Soils Ain't Soils retail centres at Wattle Grove, Willetton and Balcatta was transferred to Alco Handyman. It is intended that wherever practical garden centres will be added to the existing Alco Handyman stores and are to be included as an integral feature of the major stores planned for Spearwood and the northern suburbs. The range of merchandise carried by the garden centres is presently being expanded to take full advantage of the complementary products which are available to the Alco Handyman stores.

TRANSPORTABLE HOUSING, COMMERCIAL BUILDINGS AND HANDYMAN KIT HOMES

The Housing division of the Alco Group specializes in the manufacture supply and erection of a diversified range of buildings covering the following general areas:

- Transportable Buildings**
 - Rural Housing
 - Remote Area Housing
 - Industrial Facilities
 - Specialized Camp Accommodation
- Prefabricated and Kit Buildings**
 - Site Accommodation
 - Site Facilities
 - Holiday Homes
 - Domestic Housing

Cyclonic and Seismic treatments complete with engineering certificates are services provided if required. Standard plans and specifications are readily available from their extensive portfolio or can be designed to suit individual requirements.



FASHION FACTORY

Fashion Factory is the first company to introduce into Western Australia Designer Labels at Factory Prices. The success of Fashion Factory is to buy designer labels from manufacturers and importers after they have released their stock while also developing their own in store labels. The Strategy is to attract for the discerning and clever 18 — 50 year olds who normally shop at large department stores, small trendy boutiques and major speciality outlets.

Fashion Factory retail store and distribution centre in Newcastle Street, Leederville.



W.A. SALVAGE

W.A. Salvage operates from five warehouse style stores in the Perth metropolitan area, catering for the price conscious home owners and the bottom end of the do-it-yourself market. Their basic range of merchandise is timber and building materials drawn from new downgraded and manufacturers surplus stock. They have an extensive range of secondhand goods which are taken from their demolition sites.

W.A. Salvage also sells a wide range of general merchandise which includes paint, giftware, toys, footwear and camping gear, which are obtained at auctions or imported from interstate or overseas.

W.A. Salvage are equipped to purchase and efficiently retail any products which can be obtained in volume and lend themselves to self service warehouse retailing.

