

W.A.S.C.O. Whispec

ISSUE NO. 39



CHRISTMAS EDITION 1990

ALL STORES ARE TRADING AT BUDGET LEVELS AND A BIT BETTER, WHICH IS GREAT NEWS CONSIDERING ALL THE NEWS OF DOOM AND GLOOM.

CHRISTMAS STOCKS HAVE CERTAINLY KEPT US ALL VERY BUSY AND MOST STORES HAVE BEEN ABLE TO KEEP UP WHICH IS A CREDIT TO ALL CONCERNED. WELL DONE !

SPECIAL MENTION TO THE WAREHOUSE CREW WHO HAVE HANDLED OVER 100 CONTAINERS SINCE OCTOBER. IN THE LATER HALF OF NOVEMBER A PRICING TEAM WAS PUT INTO THE WAREHOUSE TO HELP EVERYONE WITH THE LARGE QUANTITIES OF STOCK AND THIS SYSTEM SEEMS TO HAVE WORKED WELL.

DUE TO OVERALL CHANGES WITH THE ALCO GROUP, IT HAS BEEN DECIDED THAT WA SALVAGE WILL FORM IT'S OWN SOCIAL CLUB, DETAILS WILL BE FORWARDED SHORTLY.

OUR NEW STORE AT WANNEROO OPENED IT'S DOORS ON FRIDAY, 7TH DECEMBER. CONGRATULATIONS TO PETER EVERETT AND HIS TEAM ON A FINE EFFORT.

THANK YOU FOR THE BIG EFFORT OVER THE PAST FEW MONTHS, IT'S BEEN VERY REWARDING TO SEE US TRADING SO WELL WHEN MOST RETAILERS ARE REPORTED TO BE GOING BACKWARDS. IT'S BEEN A TEAM EFFORT AND I BELIEVE THAT'S WHAT REALLY COUNTS.



BEST WISHES, MERRY CHRISTMAS AND A VERY HAPPY NEW YEAR TO ALL STAFF AND THEIR FAMILIES.

PJ, IRENE AND FAMILY.

PS: YOU WILL BE GLAD TO KNOW THE LAST OF THE CHRISTMAS STOCK HAS ARRIVED AND IS MAINLY 'BULK ITEMS'. THESE SHOULD BE IN THE STORES BY 17TH, AT THE LATEST.

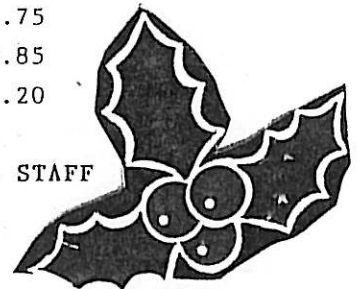
REMEMBER THE 'CUSTOMER' OVER THIS VERY IMPORTANT CHRISTMAS PERIOD AND LET'S MAKE EVERY POST A WINNER.

WA SALVAGE STAFF CHRISTMAS PRICES

AVAILABLE FROM NOW AND ONLY UNTIL 25TH DECEMBER 1990. (UNLESS SOLD OUT). LIMITED TO PERSONAL FAMILY PURCHASES ONLY.

PRODUCT	NORMAL RETAIL	SPECIAL STAFF PRICE
LUGGAGE BRIEF CASE	29.95	19.60
15" DART BOARD	9.00	5.60
DISK STORAGE CASE 5½	12.00	7.95
DISK STORAGE CASE 3½	8.00	5.95
HAND RIVETER HEAVY DUTY	12.95	7.15
SET OF 2 SATIN CLOTHES HANGERS	1.95	1.40
BOOGIE BOARD	49.00	42.00
FAN SPRAY	2.95	1.50
PP DUSTER	3.50	1.70
LUNCH BOX W/WALKMAN DRINK CONTAINER	3.00	2.10
LUNCH BOX W/CAMERA DRINK CONTAINER	3.00	2.10
SILVER PLATED SALAD SERVERS	3.95	2.95
CAKE SERVER SILVER PLATED	3.95	2.95
DRESSING SPOON SILVER PLATED	3.95	2.95
AM/FM HEADPHONE RADIO	9.95	7.30
PLASTIC GOLF SET	6.00	4.15
BUBBLE SET - 3 ASSORTED	2.00	1.40
CANDLE TAPER 12"	3.00	2.00
PLASTIC FLUTE	1.50	0.50
SKATEBOARD PET PLASTIC	4.00	2.75
TEN IN ONE BOWLING WITH 2 BALLS	2.00	1.10
PLASTIC LIGHT-UP SWORD	1.50	0.85
BAKING SET	1.00	0.55
PLASTIC TOOL SET 11 PCE	2.00	1.35
BAKING SET KIDS 14 PCE	2.00	1.35
RIFLE WATER PISTOL	2.00	1.20
12" XMAS WREATHS W/DECORATION-PEARLY	5.95	3.50
12" XMAS WREATHS W/DECORATION-GREEN	5.95	3.50
12" XMAS WREATHS W/DECORATION-WHITE	5.95	3.50
9" XMAS WREATHS W/DECORATION-GREEN	5.95	3.50
DIE CAST CLAMPER JEEP	2.00	1.10
SWIMMING GOGGLES WITH SNORKLE	4.00	2.50
PLASTIC BOAT - SET OF 2	1.00	0.60
DINOSAURS - SET OF 12	2.00	1.20
STEREO CASSETTE PLAYER WITH HEADPHONE	18.00	11.50
CHRISTMAS DESIGN TABLECLOTH	0.75	0.50
TOY KITE	1.00	0.60
PLASTIC OFF-ROAD RIDER	8.00	5.60
PLASTIC BUGGY	6.00	4.75
PLASTIC FRICTION POWER RACER	4.00	2.75
IRON NAPKIN HOLDER (CHROME FINISH)	1.50	0.85
WHEELS DIE CAST - SET OF 12	10.00	7.20

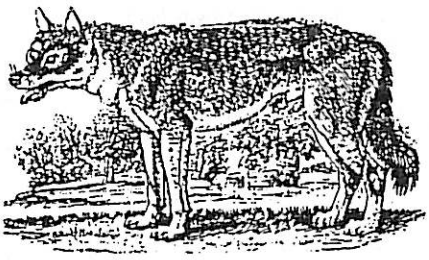
PLEASE NOTE THESE SAVINGS ARE CONSIDERABLY MORE THAN NORMAL STAFF DISCOUNT.



TRAINING NIGHT HELD AT WASCO BELMONT
 PLEASE NOTE: DUE TO TECHNICAL PROBLEMS, NOT ALL PHOTOS TURNED OUT.



THE WOLF, THE GOAT, AND THE CABBAGES.
 A farmer has to transport a wolf, a goat, and a basket of cabbages across a river. His boat is very small, large enough to carry the man himself and only one other item—the wolf, the goat, or the cabbages. If he leaves the wolf alone with the goat, on either side of the river, he will be ruined. And if he leaves the goat along with the cabbages, the herbivore will make short work of his produce. What is the fewest number of crossings necessary for the farmer to carry his cargo across the river?



A BRAIN TEASER FOR YOU !

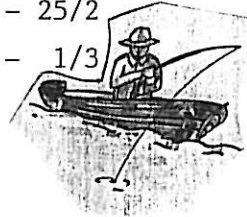
THE WOLF, GOAT, AND CABBAGES. First he takes the goat across, leaving the wolf with the cabbages (one). He returns, takes the wolf over, and brings back the goat (four). Then he takes the cabbages over and leaves them with the wolf (five). Then he returns and takes back the goat (seven). Seven crossings. IL. WHAT'S NEXT? b. Human things are alternated right and left.

ANSWER:

STAFF ON HOLIDAYS



Kieran Joyce, MAL	11/12 - 7/1	Mark Rodgers, BAL	7/1 - 18/1
Wilma Gardner, MID	27/12 - 31/12	Kevin Rodrigues, CAN	15/1 - 18/1
Colin Elliott, SPWD	31/12 - 21/1	Taressa Schurmann, CAN	4/2 - 22/2
George Person, ADMIN	1/1 - 22/1	Shaun Gillingham, CAN	4/2 - 25/2
Warren Hogg, BAL	2/1 - 22/1	Peter Davis, ADMIN	14/2 - 1/3



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LIMITING EMISSIONS:

New Zealand may be the first country in the world to give its sheep anti-flatulence pills to help cut greenhouse gas emissions. New Zealand's 60 million sheep emit about a million tonnes a year of methane gas. A spokesman says that 'New Zealand wants to be seen as a good international citizen'. (The Age, April 16, 1990).

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CUSTOMERS ARE ALWAYS WELCOME -

A customer phoned to advise that he had returned to our Leederville store, a garden bench with faulty timber slats. He was informed that although we would be happy to replace it for him, unfortunately stocks were nil. However, particulars were taken and we would advise him on arrival of a new shipment.

The gent then went overseas to return 'a short time ago'. Imagine his surprise, when fronting up to Leederville to find not only his park bench gone, but the complete WA Salvage building.

In true WASCO style our customer has since been satisfied.



WHICH BANK?

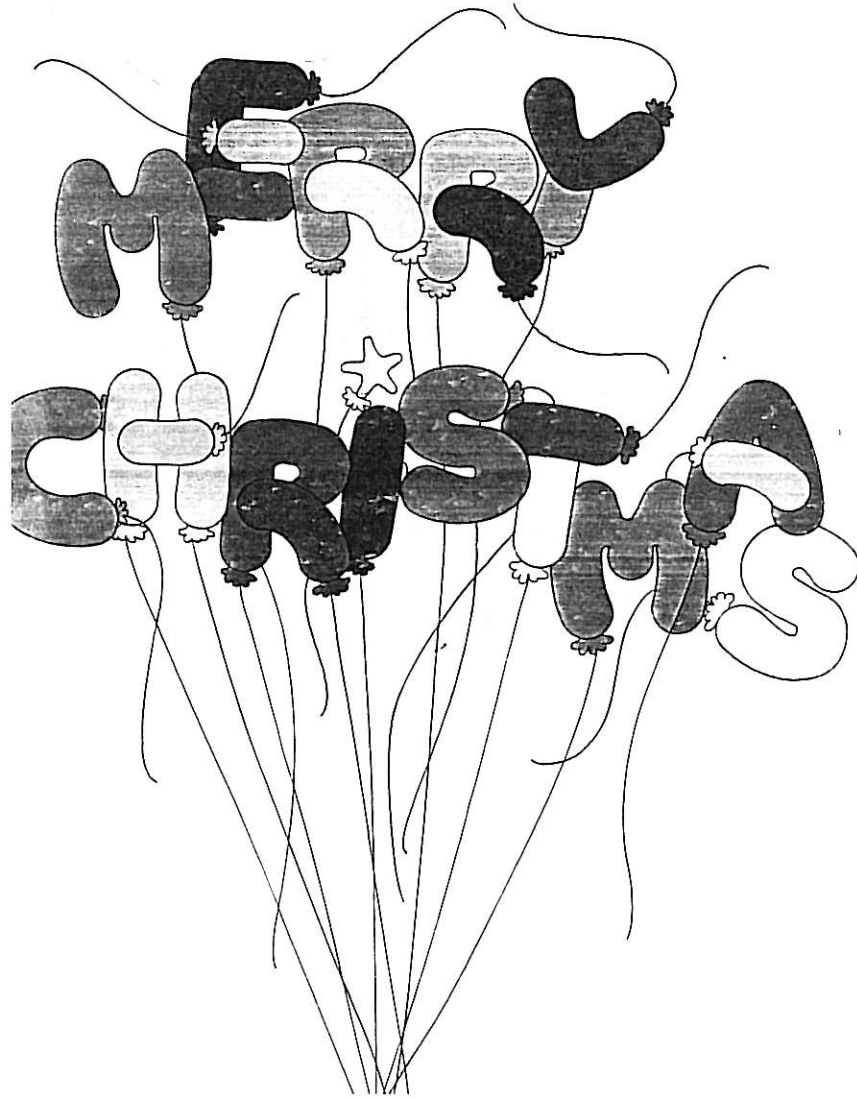
Since it opened a few years ago, the Tightwad Bank in Tightwad, Missouri, has won wide notoriety and an influx of distant depositors. Many noted in letters that they simply wanted the name on their cheques!



JACK RETIRES

JACK FORD, WASCO MALAGA IS PICTURED HERE WITH IS WIFE PHYLLIS AT HIS SEND OFF AT THE DIANELLA HOTEL. JACK RETIRED IN SEPTEMBER AND WAS PRESENTED WITH A SILVER FOB WATCH BY THE STAFF.

BEST WISHES TO JACK IN HIS TWILIGHT YEARS !



WISHING EVERYONE
AT WA SALVAGE AND
THEIR FAMILIES,
A VERY MERRY CHRISTMAS
AND A HAPPY NEW YEAR.

REMEMBER TO DRIVE
SAFELY.

ED.

